

Stop losing revenue between the agreement and the invoice.

Satori captures every client fee agreement as structured data, tracks every rate adjustment and expiration, and checks the rates in your billing system against what your firm actually agreed. It is the single source of truth for client pricing that pricing, billing, and finance teams have been missing.

THE PROBLEM

Where the revenue goes

Pricing terms pass through partners, assistants, pricing, billing, and finance systems before a single invoice goes out. Every handoff is a chance for a discount, a rate adjustment, or an expiration date to fall through the cracks.

- ✗ Unclear or missing pricing agreement details
- ✗ Incorrect rate sets attached to matters
- ✗ Incorrect billing setups and double-discounts
- ✗ Missed expiration and adjustment deadlines that cause under-billing
- ✗ Forgotten override and special rates
- ✗ No audit trail when terms change

0.5% – 2.5%

of annual revenue lost by large law firms to insufficient diligence translating pricing terms into accurate billing configurations.

51.2%

of AmLaw firms estimate losing at least 0.5% of revenue every year to these breakdowns.

WHAT SATORI DOES

One source of truth for client pricing, from agreement to invoice



CAPTURE

Every agreement, structured

- Client, matter, and multi-matter scope
- Hourly, fixed fee, capped, collar, contingency, hybrid, and volume discount arrangements
- Engagement letters and guidelines attached; ingestion drafts terms from documents



MONITOR

Never miss a date

- Configurable reminders for expirations and rate adjustments
- Auto-renewal handling for evergreen agreements
- Dashboard widgets and an activity log of every change



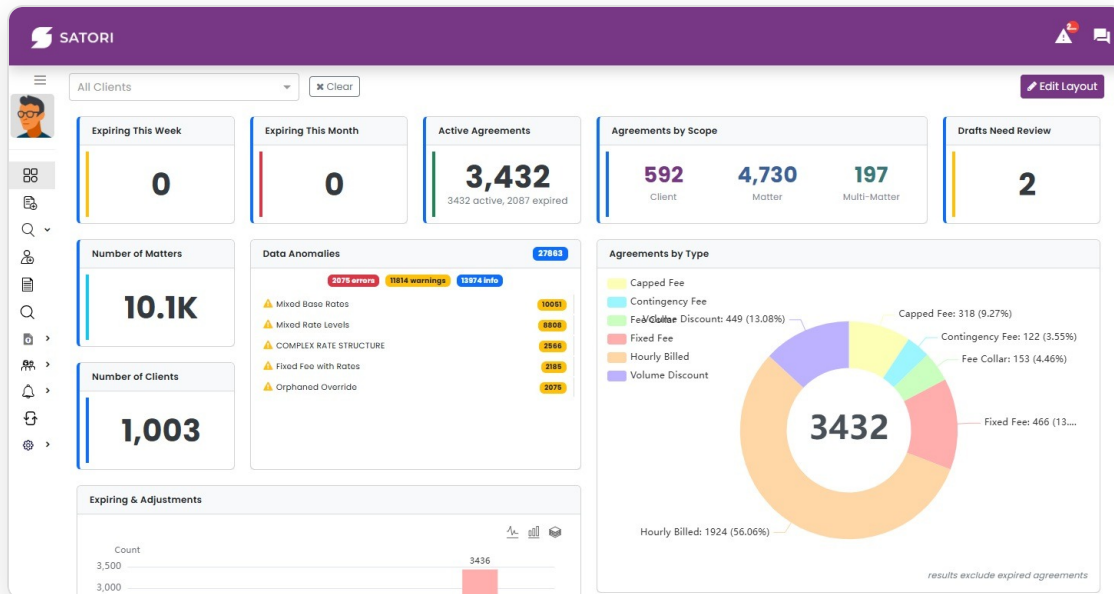
ALIGN

Match pricing to billing

- Timekeeper-level rate and billing data in one view
- Data issue detectors flag mismatches, missing setups, and stale rates
- Rate renewal carries agreed adjustments into the new rate year

Built for the way pricing and billing teams actually work

The dashboard shows what needs attention today: expiring agreements, drafts in review, data anomalies by type, and your fee-type mix. Screens shown use demonstration data.



Agreements

Structured records with scope, fee arrangement, rates, adjustments, expiration, and source documents. Templates, drafts, clone, archive.



Ingestion

Upload an engagement letter or rate card and Satori extracts the fee terms and key dates into a draft for review.



Rates and fee arrangements

Base rates, rate years, timekeeper rates, and every arrangement type from hourly to volume discount.



Rate alignment

Compare agreed rates with billing-system setups per timekeeper. Detectors flag mismatches and missing setups.



Notifications

Reminders for expirations and rate adjustments, auto-renewal handling, and an activity log of every change.



Satori Help

An in-app assistant that answers from your firm's own help guides, with a citation on every reply.

HOW IT WORKS

From signed agreement to aligned billing in three steps

- 1 Load your agreements**
 Upload engagement letters and rate cards. Ingestion drafts the terms, or enter them directly with templates.
- 2 Review and publish**
 Your pricing team validates each draft, sets scope and adjustments, and publishes the single source of truth.
- 3 Monitor and align**
 Satori sends reminders before every deadline, flags data issues, and compares billing rates with the agreement.

See Satori in action

Request a 30-minute demo using examples that match your firm's mix of hourly, fixed fee, and alternative arrangements. No obligation.

[Request a demo](#)

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